

# ABC Company (76000000)

## Ongoing Condition CARE ROI & Financial Outcomes

Managed Period: Jul 20xx – Jun 20xx



A UnitedHealthcare Company

### Claim Difference Trend - Allowed Dollars

#### Without Condition

Actual claim dollars trend  
➤ 1,692 Qualified Members

Base Period

\$4,227,982

Trend



Managed Period

\$4,693,439

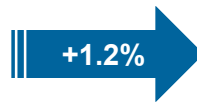
#### With Condition

Actual claim dollars trend  
➤ 494 Qualified Members

Base Period

\$3,395,992

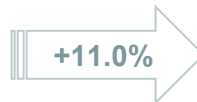
Trend



Managed Period

\$3,437,990

Projected cost of With Condition members if they had the same trend as members without a condition (+11.0%)



\$3,769,855

**With Condition:** Members identified with one or more of the six managed conditions in the Base Period or up to a year prior (see *Report Criteria*):

- Asthma
- Coronary Artery Disease (CAD)
- Heart Failure
- Chronic Obstructive Pulmonary Disease (COPD)
- Diabetes
- Hypertension

**Qualified Members:** To qualify for the report, members must have been continuously enrolled for the entire Base and Managed Periods. Additionally, members on Medicare and those with certain catastrophic conditions are excluded.

**Claim Dollars:** Claim dollars are based on allowed amount, which reflects net eligible charges before deductible, copayments, etc. are excluded: the amount paid to the provider. Dollars may be capped per member per period (see *Report Criteria*).

### Trended Savings & Return on Investment

#### Trended Savings:

Projected cost of With Condition members vs. their actual cost

Projected Cost

\$3,769,855

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Actual Cost

\$3,437,990

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Projected Savings

\$331,865

#### Return on Investment:

Projected savings compared to overall cost of Ongoing Condition CARE (Managed Period fees)

Projected Savings

\$331,865

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DM Fees

\$125,000

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ROI

2.7 : 1

### REPORT CRITERIA

- **Managed Period:** 7/1/20xx - 6/30/20xx  
Dollars include claims paid through 9/30/20xx
- **Base Period:** 7/1/20xx - 6/30/20xx  
Dollars include claims paid through 9/30/20xx  
Condition identification back to 7/1/20xx
- **Claim dollars include:** Med & Rx
- **Annual dollar cap per member:** \$75,000

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## Ongoing Condition CARE ROI & Financial Outcomes: Qualified Members Breakout

Managed Period: Jul 20xx – Jun 20xx



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**Continuous Enrollment:** To ensure a valid year-to-year comparison, the report is limited to members continuously enrolled for the entire Base & Managed Periods: 7/1/20xx - 6/30/20xx. Note that percent-of-total comparisons are calculated against membership counts from the Managed Period.

### Member Exclusions:

- Exclusions are calculated against the continuously enrolled pool only
- Exclusions are based on claims data (a member on Medicare for part of the period may be included if no claims qualified for Medicare)
- Members may have multiple exclusion reasons but are only counted once in the total, so the sum of the exclusion reason counts may not match Total Exclusions

### Catastrophic Conditions:

Examples include (but are not limited to):

- Severe accidents and injuries (e.g. trauma to head or neck, third degree burns, loss of limb, etc.)
- Organ transplants
- Cancer
- Dialysis

Population	Description	# of Members	% of All Covered	% of Avg Enrollment
<b>All Covered Members</b>	Members covered at any time during the Managed Period	5,087	100.0%	129.7%
<b>Average Enrollment</b>	Average # of enrolled members on any given day of the Managed Period	3,921	77.1%	100.0%
<b>- Incomplete Coverage</b>	Members not continuously enrolled for the entire Managed Period or Base Period	-2,767	-54.4%	-70.6%
<b>Continuously Enrolled</b>	Members continuously enrolled for the entire Managed Period and Base Period	2,320	45.6%	59.2%
<b>Member Exclusions</b>				
<b>- Medicare Primary</b>	Members who had claims indicating primary coverage from Medicare	-7	-0.1%	-0.2%
<b>- Catastrophic Condition</b>	Members who had claims for specific catastrophic conditions (see notes)	-46	-0.9%	-1.2%
<b>- Managed Period Only</b>	Members identified with a condition in the Managed Period only and not the Base Period	-82	-1.6%	-2.1%
<b>- Total Exclusions</b>	All members excluded from the report (both With Condition & Without Condition)	-134	-2.6%	-3.4%
<b>Total Qualified Members</b>	Members included on the report (Continuously Enrolled - Total Exclusions)	2,186	43.0%	55.7%